### THE COLLINS FOUNDATION

Audited Financial Statements

For the years ended December 31, 2019 and 2018





#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees The Collins Foundation

### Report on the Financial Statements

We have audited the accompanying financial statements of The Collins Foundation (a nonprofit organization), all of which are on the income tax basis of accounting and which comprise the statements of assets, liabilities and net assets as of December 31, 2019 and 2018, and the related statements of revenue, expenses, and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the income tax basis as described in Note 1; this includes determining that the income tax basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and net assets of The Collins Foundation as of December 31, 2019 and 2018, and its revenue, expenses, and changes in net assets and cash flows for the year then ended in accordance with the income tax basis of accounting as described in Note 1.

### Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the income tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

McDonald Jacobs, P.C.

Portland, Oregon April 15, 2020

# THE COLLINS FOUNDATION STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS INCOME TAX BASIS

December 31, 2019 and 2018

	2019	2018
ASSETS		
Cash and cash equivalents	\$ 871,817	\$ 1,897,625
Investments:		
Invested cash and equivalents	4,126,968	4,420,691
Common and preferred stock	174,607,262	146,435,827
Corporate obligations	14,996,077	15,130,369
Limited partnership interests	50,888,832	48,407,866
Real estate funds	6,950,481	6,751,895
Mission-related investment	195,652	250,000
Total investments	251,765,272	221,396,648
Program-related investment	500,000	500,000
Other assets	48,318	96,362
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TOTAL ASSETS	\$ 253,185,407	\$ 223,890,635
LIABILITIES AND NET ASSE	ETS	
Liabilities:		
Deferred taxes	\$ -	\$ 130,054
Total liabilities	<del>'</del>	130,054
Total labilities		
Net assets without donor restrictions	253,185,407	223,760,581
TOTAL LIABILITIES AND NET ASSETS	\$ 253,185,407	\$ 223,890,635

### THE COLLINS FOUNDATION STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET ASSETS -

### INCOME TAX BASIS

### For the years ended December 31, 2019 and 2018

Change in net assets without donor restrictions:	201	9		2018
Revenue:				
Investment income (loss):				
Dividends and interest	\$ 4,94	40,199	\$	4,147,848
Net partnership and other investment earnings		55,785	·	2,820,574
Net realized gains on sale of investments	2,60	62,164		16,010,673
Net unrealized (loss) gain on investments	32,69	92,265		(36,694,155)
Total investment income (loss)	43,7	50,413		(13,715,060)
Less investment expenses:				
Investment administration expense	32	20,938		283,141
Management and custodial fees	97	77,403		968,342
Excise and income tax expense on current earnings	19	95,347		221,069
Total investment expenses	1,49	93,688		1,472,552
Net investment income (loss)	42,25	56,725		(15,187,612)
Bequest without donor restrictions				14,094,064
Total revenue	42,25	56,725		(1,093,548)
Expenses:				
Grants paid:				
Arts	8	11,250		711,000
Children and youth	1,75	54,000		1,462,000
Community welfare	5,15	57,645		4,857,397
Education	1,1	51,300		1,471,500
Environment		38,875		758,000
Health and science		92,000		750,000
Humanities		99,237		860,000
Religion		70,000		155,000
Total grants paid		24,307		11,024,897
Grants administration expense		07,592		1,561,895
Total expenses	12,8	31,899		12,586,792
Change in net assets without donor restrictions	29,42	24,826		(13,680,340)
Net assets without donor restrictions - beginning of year	223,7	60,581		237,440,921
Net assets without donor restrictions - end of year	\$ 253,18	35,407	\$	223,760,581

# THE COLLINS FOUNDATION STATEMENTS OF CASH FLOWS INCOME TAX BASIS

### For the years ended December 31, 2019 and 2018

		2019		2018
Cash flows from investing activities:				
Net investment income (loss)	\$	42,256,725	\$	(15,187,612)
Adjustments to reconcile change in net investment				
income (loss) to net cash flows from investing activities:				
Income from limited partnership interests		(3,455,785)		(2,820,574)
Change in value of investments		(35,354,429)		20,683,482
Changes in other assets and liabilities - net		(82,010)		(310,846)
Investment transactions:				
Net change in invested cash and equivalents		293,723		(788,193)
Purchase of investments		(27,153,278)		(52,042,526)
Proceeds from the sale of investments		35,301,145		50,177,664
Net cash flows from investing activities	_	11,806,091		(288,605)
Cash flows from granting activities:				
Grant payments and program funding		(11,224,307)		(11,024,897)
Bequest received		(,, /		14,094,064
Cash distributed for program-related investments		_		(250,000)
Payments for administrative expenses		(1,607,592)		(1,538,093)
Net cash flows from granting activities		(12,831,899)	_	1,281,074
Net change in cash and cash equivalents		(1,025,808)		992,469
Cash and cash equivalents - beginning of year	_	1,897,625		905,156
Cash and cash equivalents - end of year	\$	871,817	\$	1,897,625
Supplemental Cash Flow Information:				
Cash paid during the year for taxes	\$	147,155	\$	187,520

### 1. NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Description of Organization

The Collins Foundation (the Foundation) was founded in 1947 by four members of the Collins family. The purpose of the Foundation is to operate and use its funds exclusively for charitable, educational, literary, scientific, or religious purposes. The Foundation earns income on investments and makes grants to charitable organizations exempt from income tax under Internal Revenue Code Sec. 501(c)(3).

### **Basis of Accounting**

The accompanying financial statements have been prepared on the income tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. That basis differs from accounting principles generally accepted in the United States of America in that revenues (except unrealized net gains on investments) are recognized when received and expenses (except excise and income tax) are recognized when paid; investments are reported at fair value.

### Basis of Presentation

The Foundation reports information regarding its assets, liabilities, and net assets, income received, expenses and grants paid, according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions. The Foundation had only net assets not subject to donor restrictions at December 31, 2019 and 2018.

### Cash and Cash Equivalents

The Foundation considers all highly liquid investments available for current use with maturities of three months or less at the time of purchase to be cash equivalents.

### Investments

- *Marketable Securities*: Investments in marketable securities are stated at current market value.
- Alternative investments: Investments in limited partnership interests and other equity securities have been estimated by management (in the absence of readily determinable fair values) based on information provided by fund managers or the general partners. The values are estimated using the most recent valuation as provided by fund managers and general partners, generally September 30<sup>th</sup> or December 31<sup>st</sup>, adjusted for capital contributions and distributions for the quarter ended December 31<sup>st</sup> for those using the September 30<sup>th</sup> valuation.
- Mission-related investment: The Foundation invests funds in a limited partnership in order to facilitate charitable activities. The investment is stated at cost, which approximates fair value. Management considers this investment to be an alternative investment.
- *Program-related investment:* Consists of an interest-bearing loan, which facilitates charitable activities, is stated at cost which approximates fair value.

### 1. NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

### Contributions

Contributions, including bequests, are recognized as revenue in the period the Foundation receives funds. Contributions received are recorded as support without donor restrictions or with donor restrictions, depending on the existence and/or nature of any donor restrictions. It is not common for the Foundation to receive contributions. During 2018, one bequest was received from the estate of a former family trustee. The bequest was received without donor restrictions.

### Allocated expenses

The costs of providing supporting services have been summarized in the accompanying statement of revenues, expenses and changes in net assets- income tax basis. Certain costs have been allocated between investment administration and grants administration. The expenses that are allocated include personnel and related costs, occupancy, and office expenses, which are allocated based on estimated time and effort.

### Income Taxes

The Collins Foundation is a private non-operating foundation exempt from federal and state income tax, but subject to federal excise tax of 2% (reduced to 1% if certain requirements are met) on net investment income. Excise taxes, at 1%, paid total approximately \$195,000 and \$221,000 in 2019 and 2018, respectively. Certain investments of the Foundation are limited partnership interests which can pass through unrelated business income, taxable to the Foundation. Insignificant unrelated business income taxes were incurred in 2019 and 2018.

The Foundation follows the provisions of FASB ASC *Topic Accounting for Uncertainty in Income Taxes.* Management has evaluated the Foundation's tax positions and concluded that there are no uncertain tax positions that require adjustment to the financial statements to comply with provisions of this Topic.

### Use of Estimates

The preparation of financial statements in conformity with the income tax basis of accounting requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform to the presentation in the current-year financial statements.

### 1. NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

### Change in Accounting Principles

The Foundation implemented Accounting Standards Update 2018-08, clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This standard assists organizations in evaluating whether transactions should be accounted for as contributions or exchange transactions and determining whether a contribution is conditional. The provisions of ASU 2018-08 were implemented applicable to both contributions received and to contributions made in the accompanying financial statements under a modified prospective basis. There was no significant impact to the Foundation's revenue recognition in either year presented for this change in accounting principle.

### 2. AVAILABLE RESOURCES AND LIQUIDITY

The Foundation regularly monitors liquidity required to meet its operating needs and other commitments, while also striving to maximize the impact of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Foundation considers all expenditures related to its primary operations to be general expenditures.

Financial assets of the Foundation consist of the following at December 31, 2019 and 2018:

	2019	2018
Financial assets:		
Cash and cash equivalents	\$ 4,998,785	\$ 6,318,316
Marketable securities	189,603,339	161,566,196
Alternative investments	58,034,965	55,409,761
Program-related investment	500,000	500,000
Total financial assets	253,137,089	223,794,273
Less amounts not available to be used within a year:		
Investments with limited liquidity	(58,534,965)	(55,909,761)
Financial assets available for general expenditure	\$194,602,124	\$ 167,884,512

The Internal Revenue Code requires that approximately 5% of the adjusted average asset value be distributed within one year following year end to avoid excise tax on the undistributed amount. Cash and investments, other than alternative investments, are available to liquidate as needed to fund grants and operations.

#### 3. INVESTMENTS

Investments at December 31, 2019 consist of the following:

			Unrealized
	Cost Fair Value		Gain (Loss)
Invested cash and cash equivalents	\$ 4,126,968	\$ 4,126,968	\$ -
Marketable securities:			
Equity securities	142,994,360	174,607,262	31,612,902
Fixed income securities	15,149,946	14,996,077	(153,869)
Total marketable securities	158,144,306	189,603,339	31,459,033
Alternative investments:			
Limited partnership interests	38,796,831	50,888,832	12,092,001
Real estate funds	5,000,000	5,000,000 6,950,481	
Mission-related investment	195,652	195,652	
Total alternative investments	43,992,483	58,034,965	14,042,482
Total investments	\$ 206,263,757	\$ 251,765,272	\$ 45,501,515

Investments at December 31, 2018 consist of the following:

			Unrealized
	Cost	Fair Value	Gain (Loss)
Invested cash and cash equivalents	\$ 4,420,691	\$ 4,420,691	\$ -
Marketable securities:			
Equity securities	144,201,453	146,435,827	2,234,374
Fixed income securities	15,967,298	15,130,369	(836,929)
Total marketable securities	160,168,751	161,566,196	1,397,445
Alternative investments:			
Limited partnership interests	38,551,846	48,407,866	9,856,020
Real estate funds	5,000,000	6,751,895	1,751,895
Mission-related investment	250,000	250,000	
Total alternative investments	43,801,846	55,409,761	11,607,915
Total investments	\$ 208,391,288	\$ 221,396,648	\$ 13,005,360

Commitments for limited partnership interests not yet funded totaled approximately \$3,360,000 at December 31, 2019.

### 4. PROGRAM-RELATED INVESTMENT

The Foundation made a loan to a nonprofit organizations for the furtherance of its mission. Principal and interest at 1.75% per annum, are due April 30, 2024.

#### 5. FUTURE GRANT OBLIGATIONS

The financial statements are presented on the income tax basis and, as such, grant expense reflects cash paid for grants during the year. The Foundation has committed both unconditional and conditional grants which are not recorded in the financial statements. Total grant obligations at December 31, 2019 and 2018 are payable as follows:

	 2019	 2018
Payable within one year	\$ 2,965,175	\$ 3,980,000
Payable within two to three years	 476,000	 899,000
Total grant obligations	\$ 3,441,175	\$ 4,879,000

Total grant obligations include conditional grants of \$545,000 and \$750,000 at December 31, 2019 and 2018, respectively that are contingent on certain performance or matching requirements being met and become payable when the conditions have been met.

#### 6. RETIREMENT PLAN

The Foundation has a defined contribution 403(b) plan covering all employees meeting eligibility requirements. Employees may elect to make contributions to the plan up to amounts allowed by law. Additionally, the Foundation may make contributions to the plan at its discretion. During 2019 and 2018, the Foundation contributed 10% of eligible compensation. The Foundation's contributions to the plan totaled approximately \$96,900 for 2019 and \$78,300 for 2018.

#### 7. LEASE COMMITMENT

The Foundation leases its office facilities under an agreement expiring January 31, 2022 with current monthly rent of \$11,494 subject to annual increases of approximately 3%. Rent expense totaled approximately \$128,900 and \$120,400 for the years ending December 31, 2019 and 2018, respectively, including adjustments for the Foundation's share of common area maintenance and credits for property tax exemption. Future minimum lease payments are as follows:

Year ending December 31, 2020	\$ 141,700
2021	146,000
2022	12,200
Total	\$ 299,900

### 8. FUNCTIONAL EXPENSES

Expenses by functional and natural classifications for 2019 and 2018 are as follows:

2019 Administration:	Inv	vestment	Charita Purpos			Total
	ф	201765	¢ 1127	0.60	ф	1 400 025
Salaries and related expenses	\$	281,765	\$ 1,127,		\$	1,408,825
Professional fees		18,457		697		214,154
Occupancy		11,192	138,	028		149,220
Office and other operating costs		8,267	108,	873		117,140
Travel		-	22,	431		22,431
Insurance		1,257	15,	503		16,760
Total administration		320,938	1,607,	592		1,928,530
Grants		-	11,224,	307	]	1,224,307
Management and custodial fees		977,403		_		977,403
Excise and income tax expense		195,347		_		195,347
Total expenses	\$ 1	1,493,688	\$ 12,831,	899	\$ 1	4,325,587
2018						
Administration:						
Salaries and related expenses	\$	250,070	\$ 1,081,	676	\$	1,331,746
Professional fees		4,709		587		97,296
Occupancy		10,373	127,	933		138,306
Office and other operating costs		16,761	224,	,977		241,738
Travel		_		,571		19,571
Insurance		1,228		,151		16,379
Total administration		283,141	1,561,	895		1,845,036
Grants		_	11,024,			11,024,897
Management and custodial fees		968,342		_		968,342
Excise and income tax expense		221,069		_		221,069
Total expenses	\$ 1	,472,552	\$12,586,	792	\$14	1,059,344

#### RELATED PARTY TRANSACTIONS

The Foundation holds interest in limited partnership investments in which certain trustees of the Foundation or investment committee members are also investors.

The Foundation paid cash grants and nominal amounts of matching contributions determined by community trustees and officers totaling \$400,050 and \$327,000 to organizations with board members who are trustees or an officer of the Foundation during 2019 and 2018, respectively. Additionally, the Foundation made future grant commitments totaling \$327,000 and \$579,000 to the same organizations for 2019 and 2018, respectively.

The Foundation paid cash grants and nominal amounts of matching contributions determined by employees totaling \$34,850 and \$85,000 to organizations with board members who are employees of the Foundation during 2019 and 2018, respectively. Additionally, the Foundation made future grant commitments totaling \$25,000 to the same organizations for 2018.

The Foundation receives information technology and phone services at no charge from a company that has board members in common with trustees of the Foundation. During 2018, the Foundation identified accounting services provided by an employee of the company for part of the year. The Foundation reimbursed the company for the accounting services in accordance with federal laws. These transactions occur in the normal course of business and were not material to the financial statements.

#### 10. CONCENTRATIONS OF CREDIT RISK

The Foundation maintains its cash balances in two financial institutions. Balances in each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The balances, at times, may exceed the federally insured limit. Balances in excess of insured limits were approximately \$644,000 and \$961,000 as of December 31, 2019 and 2018, respectively. The Foundation also maintains its cash and investments in brokerage accounts, some of which are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000 per customer, including \$250,000 for cash and money market balances. Balances held in brokerage accounts are not insured by the Federal Deposit Insurance Corporation.

Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of assets, liabilities and net assets- income tax basis. Also see Note 12, Subsequent Event.

#### II. FAIR VALUE MEASUREMENTS

Assets recorded at fair value in the statements of assets, liabilities and net assets-income tax basis are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Level inputs are defined as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets and liabilities.

Level 2: Observable inputs other than those included in Level 1, such as quoted market prices for similar assets or liabilities in active markets, or quoted market prices for identical assets or liabilities in inactive markets.

Level 3: Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair values requires significant management judgment or estimation.

Not included in the fair value measurement hierarchy are investments measured at net asset value (NAV).

There were no changes in the valuation techniques during 2019 and 2018.

Fair values of assets measured on a recurring basis at December 31, 2019 are as follows:

	Total	Level 1	Level 3
Marketable securities:			
Domestic equities	\$ 109,753,252	\$ 109,753,252	\$
International equities	21,271,543	21,271,543	
Mutual funds - equities	43,582,467	43,582,467	
Mutual funds - fixed income	14,996,077	14,996,077	
Other investment:			
Mission-related investment	195,652		195,652
Total measured at fair value	189,798,991	\$ 189,603,339	\$ 195,652
Investments measures at NAV:			
Limited partnerships	50,888,832		
Real estate fund	6,950,481		
Invested cash and equivalents	4,126,968		
	\$ 251,765,272		

### 11. FAIR VALUE MEASUREMENTS, Continued

Fair values of assets measured on a recurring basis at December 31, 2018 are as follows:

		Total		Level 1		Level 3
Marketable securities:						
Domestic equities	\$	89,211,538	\$	89,211,538	\$	-
International equities		18,316,413		18,316,413		-
Mutual funds - equity		38,907,876		38,907,876		-
Mutual funds - fixed income		15,130,369		15,130,369		-
Other investment:						
Mission-related investment		250,000				250,000
Total measured at fair value		161,816,196	\$	161,566,196	\$ 1	250,000
Investments measures at NAV:						
Limited partnerships		48,407,866				
Real estate fund		6,751,895				
Invested cash and equivalents		4,420,691				
	\$ 1	221,396,648				

Fair values for marketable securities are determined by reference to quoted market prices and other relevant information generated by market transactions.

The mission-related investment is recorded at cost, which management estimates as the fair value. Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs) include:

Mission-related investment:

	 2019	2018
Balance at beginning of year	250,000	\$ -
Capital contributions	-	250,000
Capital distributions	 (54,348)	 
Balance at end of year	\$ 195,652	\$ 250,000

### Investments Measured at Net Asset Value (NAV)

Quoted market prices are not available for the limited partnerships and real estate fund. These investment are recorded based on the net asset value of the Foundation's ownership interest in the partners' capital which includes assumptions and methods that were prepared by the General Partners and managers of the entity and were reviewed by Foundation's management. The Foundation believes that the reported amount for these investments is a reasonable estimate of their fair value at December 31, 2019 and 2018.

### 11. FAIR VALUE MEASUREMENTS, Continued

Net asset value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, is used as a practical expedient to estimate the fair values of certain hedge funds, private equity funds, funds of funds, and limited partnerships, which do not have readily determinable fair values. Investments that are measured at fair value using NAV per share as a practical expedient are not classified in the fair value hierarchy. The reported net asset value may differ from the value that would be used had the quoted market price existed.

Funds focus on growth in equity, buyout opportunities, or distressed debt. These investments are not readily redeemable; however, a secondary market does exist. Distributions normally are received through the liquidation of the underlying assets in the fund.

### 12. SUBSEQUENT EVENT

The Foundation has evaluated all subsequent events through April 15, 2020 the date the financial statements were available to be issued.

Subsequent to year-end, the United States and global markets experienced significant declines in value resulting from uncertainty caused by the world-wide coronavirus pandemic. The Foundation is closely monitoring its investment portfolio in light of current market conditions and will continue to follow the Foundation's approved investment policy which is based on long-term investment strategies. The Foundation's financial statements do not include adjustments to fair value that have resulted from these declines.